|  |  |  |
| --- | --- | --- |
|  | Mukhtar A. Almurazza  Muscat, Oman  m.murazza@gmail.com • +968 94888866 www.linkedin.com/in/mukhtar-al-murazza-1a486b176  Personal Details:  1st Feb 1972 • Oman • Omani  Male • Married with four kids. |  |

Senior Project Manager

Accomplished project management executive with successful career driving key initiatives within Oil and gas industry. Skilled at monitoring project delivery against established budgets, schedules and quality. Ability to motivate and negotiate effectively with key employees, top management, and client groups to take desired action.

Proven success conducting deep analytics and utilizing insights to drive key business decisions, deliver proactive service, and formulate competitive business strategies. Strong problem-solving, critical thinking and analytical skills in assessing complex business models and driving operational and cost efficiencies.

Core Competencies

|  |  |
| --- | --- |
| * Project Development & Oversight * Contracts & Negotiations * Tender Management * Budget Management & Cost Control * High-Performance Team Building | * Client & Stakeholder Management * Regulatory Compliance * Change Management * Reporting & Documentation * Resource Allocation |

Career Experience

SCTC – Ziebart Franchisees for the Sultanate of Oman, Salalah/Muscat, Oman

**Managing Director**, 8/2015 – Present

Support the development and implementation of policies and procedures that are in line with corporate guidelines. Negotiate and make independent decisions on issues / activities having critical impact on company revenues, capital, and business operations. Analyse complex financial information and reports to provide accurate and timely financial recommendations to management for decision making purposes.

Key Contributions:

* Increased profits by 40%, developing complex long-term contracts with government agencies.
* Eliminated wastage of expensive items and chemicals by introducing advance tools and creative ideas - reducing costs and improving efficiency during the process.
* Expanded company network in Oman by opening three new branches to facilitate more customers; plans for further expansion in 2021 in the pipeline.

Oman Gas Company, Muscat, Oman

**Senior Project Manager**, 5/2007 – 7/2015

Directed the working of an engineering team consisting of following staff: Concept Engineers, Design / Discipline Engineers, Project Engineers, Contract Engineers, Quality / HSE Inspectors and Site Control Teams. Oversaw and managed planning, design, and construction phases of projects to ensure completion as per contract specifications, on time and within budget. Analysed and approved all EPC Engineering documents; attended Design, HAZOP, 3D Modell, IPF, and SAFOP reviews. Conducted periodic site visits to monitor construction progress and review work completion status until final handover to Operation Team. Prepared and compiled tender packages, responded to related queries, evaluated Technical and Commercial submissions, and issued final award recommendations. Completed and submitted project status reports to company management team and board members, highlighting variances, if any. Reviewed and approved budget and financial projects including contract variations. Provided thorough consultation to new consumers for new gas projects from concept engineering till commissioning.

Key Contributions:

* Led efforts to set the company as one of primary Gas experts in Oman.
* Transformed Company from a nonprofit / government free service provider into a profiting company through direct negotiations with company management and consumers.
* Boosted savings by developing an in-house engineering team for feasibility studies, FEED and DD.
* Provided technical support to MOG during the multi-billion-dollars’ worth ‘Khazzan’ gas project negotiation with BP.
* Delivered technical training to staff, successfully enabling the company to achieve 92% Omanisation.
* Ran successful negotiations and agreements for building and running multi-million-dollar gas plant projects with the following companies:
  + - ORPIC (Refinery)
    - MOG (ministry of oil and gas)
    - Oman Oil Company
    - VALE (iron factory)
    - Oman Cement Company
    - ‘Shadeed’ Iron

Petroleum Development Oman, Muscat, Oman

**Interface Project Manager**, 1/1998 – 4/2007

Assisted in overseeing and executing operation projects for ‘Yibal’ government gas plant facilities, Compressors and associated Pipelines as a project engineer. Supervised all projects for an $800M project, ‘Saih Nahada’ Gas Plant and associated facilities Project as a senior project engineer. Administered concept study and further developed Front-End Design (FED) with ‘Snamprogetti’ Engineering in Italy for a year. Instrumental in developing, reviewing/approving and issuing of EPC tender package. Supervised the engineering Detail Design (DD) with SNC-Lavalin Company for 16 months in Canada; reviewed and approved all EPC Engineering documents and drawings, and attended multiple engineering reviews including Design, HAZOP, 3D Modell, IPF, and SAFOP. Governed all interfaces of $1B ‘Kauther’ Gas Plant and associated facilities with a team of 400+ members.

Key Contributions:

* Decreased project costs exponentially by implementing new technologies.
* Recognised and awarded by management for on time delivery of projects and excellent HSE Management.
* Pioneered the introduction of 3D Modeling in company projects.

Education and Credentials

**Bachelors’ in Applied Mathematics**

University of Toledo – Ohio, USA

**Professional Trainings**

Advanced Economics **|** Advanced Project Accounting and Finance **|** Advanced Project Management **|** Artificial Intelligence / Oil and Gas **|** Leadership Vision and Organizational Reality **|** Team Building and Time Management **|** The Art of Project Management **|** Change Control